

#### The concern

### The policy landscape

#### Idaho's next steps







25% of elderly households rely almost exclusively on Social Security.



#### How people save

Most people who save, save through work.

Automatic enrollment leads people to save more.



# Workplace retirement in Idaho

40% of private sector workers

60% with more than 1,000 workers

22% with less than 50 workers

# Workplace retirement in Idaho

28% of workers 18-24

39% of workers 25-34

32% of Hispanic workers

# Workplace retirement in Idaho

<25% of workers in agriculture, hospitality, and most services

<30% total enrolled in their employer's plan

## **Barriers for businesses**

Lack of connection to financial professionals

Complexity

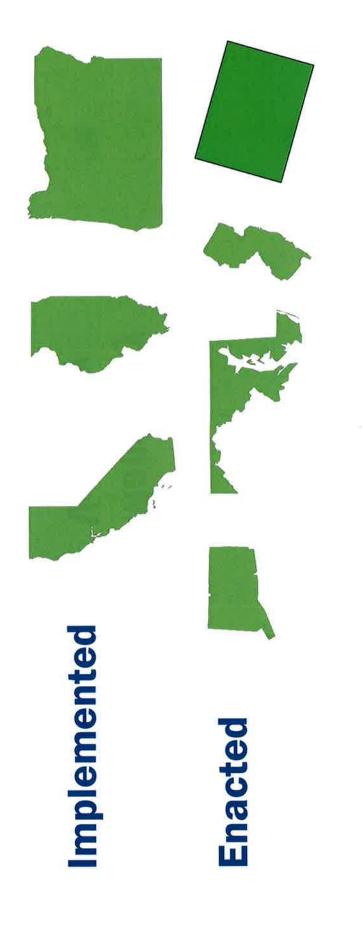
Regulations and costs



## Two state approaches: Mandatory Voluntary



# Programs with a mandate





# Programs with a mandate

**Employers must offer private or state plan** 

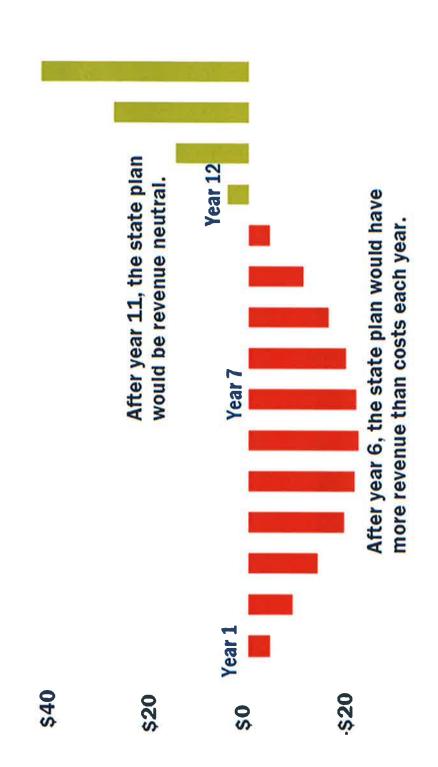
Plan costly to participants, prohibits employer match

State plans are all similar, facilitating shared administration

# Fiscal feasibility of a program in Idaho

#### A state-operated automatic IRA in Idaho would be revenue neutral in year 12.

Cumulative debt or surplus by year. Millions of dollars.



## **Voluntary programs**

Implemented











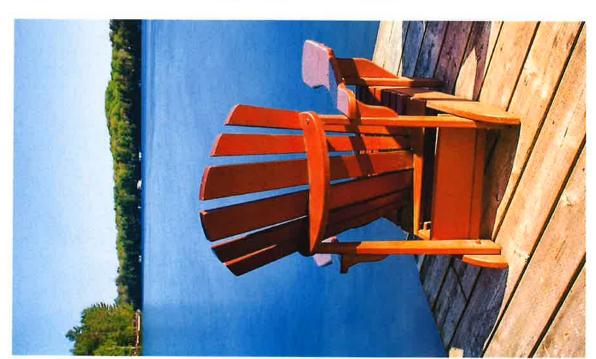
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## Voluntary programs

Multi-employer plans sponsored by the state

Retirement marketplaces





#### assign a formal group to discuss The Legislature may wish to options.

